



Altify v9.18 Release Notes

May 2026



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Opportunity Manager

New user functionality

Partner user access to Opportunity Manager plans

Your opportunity plans can now be integrated into existing partner portals with Salesforce's Partner Community Login licenses, providing a powerful solution that enables joint opportunity planning, collaboration, and effective execution in the context of partner ecosystems. Partner sellers can access important Altify opportunity plan data like buyer insights, relationship maps, and more. This enables greater collaboration between Altify enterprise customers and their channel partners.

Pictured below is an example of how an opportunity plan can be accessed via a partner portal site.

steps Search...

Home Sales Marketing Support Incentives Opportunities **Altify Account Manager Plans**

Opportunity Edge SLA + Follow Edit Clone Printable View

Account Name: [Edge Communications](#) Close Date: 29/03/2024 Amount: €60,000.00 Opportunity Owner: [User17767105955005054658](#)

ALTIFY Opportunity Manager

- Overview
- Assessment 2 / 16
- Relationships 2
- Insights 0
- Actions 0
- T&I 0

Details Related

Opportunity Owner	User17767105955005054658	Amount	€60,000.00
Private		Expected Revenue	€30,000.00
Opportunity Name	Edge SLA	Close Date	29/03/2024
Account Name	Edge Communications	Next Step	
Type	Existing Customer - Upgrade	Stage	Value Proposition
Lead Source	Word of mouth	Probability (%)	50%
		Primary Campaign Source	

Post Poll

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[User17767105955005054658](#) (admin@altify.qa.918) updated this record. 20h ago

Stage: Closed Won to Value Proposition

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New functionality to be administered

Configuring partner user access to Opportunity Manager plans

Access can be configured to assign read-only or read/write permission per partner user.

For more information see the following:

- [Create a Partner Portal, Enable Partner Account and Users, and Add Members](#) [Salesforce Trailhead]
- [Create and Manage Partner Portals](#) [Salesforce publication]
- [Opportunity Manager Access for Partner Users](#) [Altify online help]